

DEAL PROFILE

EUROFINS SCIENTIFIC | EAG INC. / EAG LABORATORIES

VALUES

\$780m

11.8x

3.55x

TRANSACTION VALUE

LTM EBITDA MULTIPLE

LTM REVENUE MULTIPLE



EAG INC. / EAG LABORATORIES (PRIVATE COMPANY)

EAG Inc., “EAG”, offers materials science testing services through its subsidiaries. The company offers micro analytical surface analysis, microelectronic failure analysis, and release to production testing services for integrated circuit development. It operates in the United States, Asia, and Europe. The company was founded in 2005 and is based in Santa Clara, California. EAG Laboratories serves as an operating subsidiary of EAG.

IEV: \$780m

LTM Revenue: \$220m

LTM EBITDA: \$66m



EUROFINS SCIENTIFIC SE (ENXTPA: ERF)

Eurofins Scientific SE, “Eurofins”, provides worldwide analytical testing services. It offers a portfolio of approximately 130,000 analytical methods for evaluating the safety, identity, composition, authenticity, origin, traceability, and purity of biological substances and products. It serves the pharmaceutical, food, environmental, and consumer products industries, as well as governments. The company operates approximately 310 laboratories in 39 countries. Eurofins was founded in 1987 and is headquartered in Luxembourg.

TEV: \$9.76bn

LTM Revenue: \$3.11bn

LTM EBITDA: \$584m

BOURNE PARTNERS MARKET RESEARCH

Bourne Partners provides strategic and financial advisory services to clients throughout the business evolution life cycle. In order to provide the highest level of service, we routinely analyze relevant industry trends and transactions. These materials are available to our clients and partners and provide detailed insight into the pharma, pharma services, OTC, consumer health, and biotechnology sectors.

OVERVIEW

On September 18, 2017 Eurofins signed an agreement to acquire EAG Inc. from Odyssey Investment Partners, LLC and others for \$780 million. The consideration was made on a cash free and debt free basis. The deal closed on December 1, 2017. Eurofins expects the transaction to be immediately margin accretive.

HIGHLIGHTS

This acquisition by Eurofins marks a continued transition period for EAG. In July 2015, EAG acquired Analytical Bio-Chemistry Laboratories (ABC Laboratories), a company providing product development and analytical testing services. ABC Laboratories was later rebranded as EAG Labs. It is through this previous acquisition that Eurofins plans to expand throughout North America.