



## Bourne Partners

Partners,  
Investments  
or Clients

### Firm Overview

Bourne Partners provides financial advisory services to domestic and international healthcare companies interested in exploring corporate development initiatives around the globe.

Our team is composed of healthcare executives and experienced investment bankers. We have broad experience and expertise in the specifics of international healthcare business development, and we bring this knowledge to bear for our clients.

Our group also invests or co-invests opportunistically in select private equity funds and companies that align with our strategic initiatives.

### Financial Advisory Services

Bourne Partners provides a complete range of financial advisory services targeted at transactions with values in the \$25 - \$250 million range.

#### Merger & Acquisition:

- Acquisition of businesses, divisions or tangible and intangible assets
  - Acquisition target search identification; negotiation; structuring
- Divestiture of businesses, divisions or tangible and intangible assets
  - Memorandum creation; valuation; strategic and financial buyer coverage of more than 500 entities worldwide

#### Business Development Support:

- Pharmaceutical product and medical device strategic advisory
- Late stage and on-market product out-licensing or in-licensing
- Market entry strategic studies for companies or products (build or acquire; build or sub-license; combination opportunities; joint ventures)

### Direct Investments

Depth of global experience has favorably positioned our team to make strategic investments in unique healthcare opportunities including funds and companies around the world.

#### Parameters

- Primary interest in product-focused healthcare companies
- \$500,000 - \$5,000,000 of convertible preferred or mezzanine investments
- Companies with commercialized products or late stage development
- Select venture and buyout funds that align with our strategic initiatives



STRATEGIC INVESTMENTS™ LLC





## Bourne Partners



*Global Healthcare Financial Advisory*

### Team Results

- Over 20 transactions completed in more than 15 countries
- Over \$2.5 billion in equity and debt capital raised in the healthcare sector
- Over \$5 billion in executed financial advisory (M&A) assignments in the pharmaceutical sector

### Representative Clients & Investment History

We have worked with both public and private companies throughout the world. Having built successful healthcare organizations in the past and worked for large financial institutions, our team has a unique understanding of entrepreneurial organizations as well as leading European and US pharmaceutical corporations.

Our team has worked with or invested in the following representative companies and funds:

King Pharmaceuticals (NYSE:KG)  
 Axcan Pharma Inc.  
 Sciele Pharma, Inc.  
 Carlyle Partners IV, V  
 Carlyle Europe Partners III  
 Carlyle Strategic Partners II  
 Carlyle Global Financial Services Partners  
 Meda AB (STO: MEDA A)  
 Azur Pharma Limited  
 Sigma-tau s.p.a.  
 QOL Medical  
 C. B. Fleet Company, Inc.  
 Leitner Pharmaceuticals, Inc.  
 BioPhausia AB (OMX: BIOP.ST)  
 Irving Place Capital, Fund II & III  
 BurnsAdler Pharmaceuticals, Inc.  
 Desitin Arzneimittel GmbH  
 G. Pohl Boskamp GmbH  
 Laboratorios PiSA, SA de C.V.  
 Mega Pharma/Roemmers S.A.I.C.F.  
 Theramed Corporation  
 CollMED Laboratories, Inc.

### Contact Information

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